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childcare expo

EVENTCITY MANCHESTER
16TH – 17TH JUNE 2017

SHOW PREVIEW



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When & Where

EventCity, Phoenix Way,
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Urmston, Manchester, M17 8AS

Friday 16th June 2017 10am – 4pm
Saturday 17th June 2017 10am – 4pm
Admission into Childcare Expo is **FREE**

Accommodation

If you wish to book a hotel whilst visiting the exhibition, please call The Hotel & Conference Company on 01767 262 546 or email reservations@hotelconferencecompany.com.

Canvassing

The organisers reserve the right to remove anybody found distributing leaflets of any kind or unauthorised sales material at the show.

Car Parking

EventCity has over 3000 free car parking spaces on-site and there is additional free parking at The Trafford Centre.

Cash Points

There are ATMs at EventCity which charge £1.99 per withdrawal, located in the main foyer.

Cloakroom

A cloakroom is available within the exhibition hall for a small fee.

Disabled Facilities

There is a disabled access and disabled toilets throughout the venue. Assistance dogs are very welcome at EventCity.

Exhibiting & Sponsorship Opportunities

For more information about participating at future Childcare Expo events please visit the organiser's office or contact the sales team on 01425 838393 or info@childcareexpo.co.uk.

First Aid

Please visit the organiser's office if you require medical assistance.

Lost Property

Lost property should be handed into a security representative at the organiser's office.

Photography & Videography

We would like to remind visitors that by registering for Childcare Expo you agree to allow any photographs and videos taken by the official event photographer and videographer at the show, of either yourself or children in your care, to be used in publicity materials by Broadway Events.

Seminar & Workshop Access

Seats for the seminar sessions need to be booked in advance, if you have not already booked your seat then please go to your visitor hub. Each seminar session costs just £21 including VAT when booked at the show or £15 when booked in advance. Workshop sessions are free to attend.

For more information about our future events, please visit our website www.childcareexpo.co.uk

Contents

Useful Information	3	Competitions & Offers	10
Exhibitor List	4	Learning Location created by TTS	12 – 13
Show Highlights	5	Seminar Programme	14 – 17
Welcome	6	Workshop Programme	18 – 19
Meet Our Headline Sponsors	8	Twinkl Inspiration Zone	20

Organised by:

Broadway Events Limited
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Ringwood, Hampshire, BH24 1PB
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Action for Children	G30	learndirect	A22
Alliance for Learning SCITT	F58	Learning Unlimited – part of Chesterfield College Group	G46
Almas Industries Ltd	B24	MATTANS – Chartered Certified Accountants	C42
apetito	D12	Medpac	G3
Au Pair in America	E36	Midshire Business Systems Ltd	F20
Avensure	E42	Millwood Education Ltd	D26
Baby-Mover B.V	E24	Morris & Simmons Education Ltd	G19
Bambino Planet	G24	Morton Michel Insurance	C10
Bloomsbury Education	D10	National Day Nurseries Association (NDNA)	D20
BNG Training Ltd	F26	Nexus The Educators Connection Ltd	B32
Butterfly Print	F30	Outside Classroom Boards	D1
Care Check DBS Applications	E38	P&P Clothing	G12
Childcare Choices	G34	Parent Apps	C26
Child's Play (International) Ltd	F1	Pen Central Ltd	B34
Christie & Co	A20	Piota School Apps	D22
Citation	E18	Pre-school Learning Alliance	G28
Clickety Books	E30	Reflections On Learning / Morleys (Bicester) Ltd	G10
COLEMOI	E40	Route 2 Education Technology	D16
Community Playthings	B20	Snopake Ltd	E14
Concept Hygiene Ltd	F56	spark	E8
Creative Steps Magazine	D24	Springboard Supplies Ltd	C32
daynurseries.co.uk	F18	Stage Systems	F22
DCUK Ltd	E10	T4Kids	G22
Direct365	F32	Taste 'n' Tell	E2
Doncaster College and University Centre	E16	Teach Early Years	E19
DoUp4Ways	E26	Teddy Bear's Biscuit Tin Publications	F52
Early Years Nutrition Partnership	G40	The Children's Sleep Charity	C44
Early Years Record	F30	The National Curriculum	G23
EYP Direct	G1	Trafford Services for Education	G32
Famly	E11	Treetop Consultants	C40
Fieldwork Education	C14	TTS Group	G44
First Avenue Training	G4	u-nu	F16
First Celtic Toys and Learning Ltd	D2	University of Bolton	C28
Funky Feet Music Ltd	G2	Vizilogger Limited	B30
Genee World Ltd	B26	Wesco	C30
Graduation Attire	E1	YPO	C20
Hope Education	E20		
Ickle Pixel	A24		
Kiddiwash / Teal Patents Ltd	C12		

SHOW HIGHLIGHTS

SEMINARS

An **educational** and **informative** seminar programme will be running throughout Childcare Expo Manchester starting at 10.45am to 3.30pm. This year's programme covers a range of essential topics including an update on 30 hours, personal development, mental health and improving EYFS.

WORKSHOPS

Get **hands-on** with brand-new interactive workshops brought to you by key names in the industry to take straight back to your settings to try out.

TWINKL INSPIRATION ZONE

Following on from the success of last year, **Twinkl are back** with their crafty Twinkl Inspiration Zone. There will be a number of workshops taking place across both days, granting you with much-loved summer inspiration to brighten your settings.

LEARNING LOCATION CREATED BY TTS

Visit the interactive and exciting Learning Location created by TTS. You will have the opportunity to explore three zones packed full of activity ideas which encompass all areas of the EYFS and focuses on the Creative and Curious child.

LEADING SUPPLIERS

Childcare Expo Manchester hosts a range of early years suppliers who offer a **large variety of products** and services for all early years practitioners including exclusive onsite offers especially for you.

ALISTAIR BRYCE-CLEGG

We are delighted to announce that this year **Alistair Bryce-Clegg** will be opening the event on Friday 16th June and delivering a seminar 'Thrill, Will, Skill - Letting Children Lead the Learning' at 11.45am.



Welcome to Childcare Expo Manchester 2017

We are excited to be returning to the fantastic venue of EventCity following the success of our launch last year, where visitors were welcomed with a host of learning resources and educational wonders to support them in leading the way in early years care. This year will be no different!

The event invites everyone from childminders to pre-school and nursery owners to challenge their minds and thought processes in order to overcome the current demands for delivering outstanding care. Alistair Bryce-Clegg, owner of ABC Does and leading early years legend, will also be making a special guest appearance as he opens the event followed by his anticipated seminar 'Thrill, Will, Skill – Letting Children Lead the Learning.'

This year, the popular Twinkl will present their 'Twinkl Inspiration Zone' filled with what they do best – educational crafts and ideas to get young minds buzzing. There will be a number of workshops taking place across both days, granting visitors with much-loved summer inspiration to brighten their settings.

Proudly sponsored by Morton Michel Insurance, the exhibition is free to attend and offers a fantastic opportunity to network with other early years practitioners in a refreshing and stimulating environment whilst taking advantage of special show offers and competitions.

Whether you are looking for new play equipment, the perfect resources or want to find out more about the latest in early years technology, Childcare Expo can help you unlock the potential in your childcare setting. Be inspired by the game-changing knowledge you'll take with you and play a winning role in the transformation of early years education.

We would like to thank all of our wonderful visitors, exhibitors, sponsors and speakers who continue to support us to help make this show a reality.

Have a truly inspiring and educational show and we hope to see you again soon.

Emma Barrett
Event Director



Organised by


 The logo for Broadway Events features a stylized red and black graphic above the text 'broadway events' in a bold, lowercase, sans-serif font.



SPECIAL GUEST APPEARANCE

Childcare Expo are delighted to announce that Alistair Bryce-Clegg, owner of ABC Does and leading early years legend, is set to open Childcare Expo Manchester and host a seminar titled 'Thrill, Will, Skill - Letting Children Lead the Learning' on Friday 16th June.

FRIDAY 16TH JUNE
11.45AM
EARLY YEARS THEATRE

EARLY YEARS

Sign up to our
newsletter today!
childcareexpo.co.uk

NEWS

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childcare expo

A word from our sponsors

Anyone hoping for a rest in 2017 was always bound to be disappointed. Things are never dull in childcare and this year is certainly no exception. Change is coming thick and fast: Tax Free Childcare, 30 Hours, and the unknown consequences of the Brexit negotiations... but childcare providers across the sector are working hard to keep themselves ahead of the game.

This is no surprise of course. At Morton Michel we have always known how resourceful and resilient the sector is, something we have seen in our annual survey and in our everyday conversations with our customers.

Keeping ahead of the game means becoming more sophisticated, both in the services you provide to your customers and in how you run your business. Even behind the scenes we are seeing big changes. After years of predictions, it seems like the 'paperless office' is finally here, and more and more business administration is taking place online, in the cloud.

Through creative use of smartphone apps and social media, childcare providers are offering a more convenient service to their customers and getting much better visibility on their businesses. Of course changing times mean different risks, and that's something we at Morton Michel have to respond to in order to do our job of keeping childcare businesses protected. If you visit our stall, you will see that our newly revamped NurseryCare policy now offers cyber-protection as an optional extension.

Everyone needs to have an edge, something that makes them stand out from the crowd, but as an industry, childcare is as collaborative as it is competitive. Good ideas are always being shared in this sector, and that is part of what makes childcare such an amazing industry to work in. At events like the Childcare Expo, we share what we have learned, offering a fantastic opportunity to discover what others are doing, and to be inspired with new ideas and fresh approaches. Full digitisation is just one example. We are looking forward to showing you what we have been doing to keep ourselves ahead of the game.

Samantha Beere
Director
Morton Michel



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Competitions & offers

Childcare Expo exhibitors have heaps of offers and competitions specifically for show visitors. Here are just a few of the giveaways and bargains you will find around the show.

Morton Michel

Come and visit leading UK childcare insurance specialists Morton Michel on stand C10 for your chance to win a fantastic Tidy Books Bookcase.

spark

spark EYFS software on stand E8 is offering you an exclusive show offer. During Childcare Expo you can gain SIX MONTHS FREE on the award-winning EYFS software package. Combat the financial squeeze; save, enable, evaluate and enhance, with your sparkPRO.

BNG Training

BNG Training on stand F26 are offering you a chance to win one of our fantastic hampers. During Childcare Expo, speak to one of our team members and leave your details so we can place your name in the draw. Good luck!

Pre-school Learning Alliance

Pre-school Learning Alliance is offering a fantastic 10% off all our membership packages on stand G28, as well as a free copy of the following publication if delegates sign up as members of the Alliance on the day: Good Practice in Early Years Infection Control (Standard price: £15.75)

One month free trial of Play N Learn Mats from Concept Hygiene

Concept Hygiene are currently offering a one month free, no obligation trial of their Play N Learn Mats to all potential customers.

The trial gives prospective customers the opportunity to see how babies and children interact with the mat, along with experiencing the quality of the product first hand.

Should prospective customer feel that the mat is unsuitable for their setting once the free trial is over, you are under no obligation to retain the product – give us a call and we will come and collect it.

COLEMOI

Visitors are invited to take part in a lucky prize draw at COLEMOI stand to be in with the chance of winning one of our GOSTOP-MINI (L'atelier) – an adhesive and washable crafting board. Be sure to pop by the stand for a chance to win.

DoUp4Ways

Visit stand E26 and meet the team to be in with a chance to win a DoUp4Ways interactive cushion for your organisation.

TTS

TTS are offering a very special 20% discount exclusive for all Childcare Expo visitors. To get your hands on the voucher code, pop along to stand G44 and the Learning Location created by TTS!

Visit Stand E19
to pick up your free
copy of Teach Early Years,
Nursery Business and 2017
Awards Guide.

Teach Early Years Magazine

*Outstanding advice for
Foundation Stage professionals*

*Volume 7 Issue 3 includes: SEN
special, maths made easy and the
power of poetry, rhyme and song.*



Nursery Business Magazine

*Practical support and comment
for the owners and managers of
early years settings.*

*Issue 2 includes: How to make 30
hours work, e-learning journals
and using social media to boost
your profile.*



Early Years Excellence Awards Guide
*celebrating the breadth and quality of
our sector's educational and professional
development resources. All of the winning
suppliers, manufacturers, publishers and
service providers announced.*

earlyyears.teachwire.net
samantha.law@theteachco.com

TTS LEARNING LOCATION



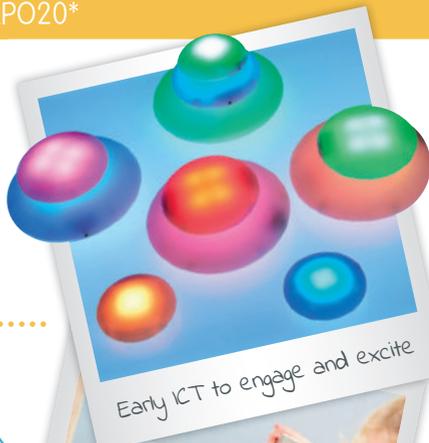
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LIGHT UP LEARNING

Enter our sensory zone where you will find all kinds of learning provocations and catalysts. We've created lots of light up learning scenarios for you to experience! Experiment and explore with glowing construction and pebbles.

Experience small world landscapes on light up panels, magical mark making, early programming and so much more.



Early ICT to engage and excite

BABY & TODDLER CURIOSITY ZONE

Experience this lovely space which is brimming with resources designed specifically with babies and toddlers developmental needs in mind. There are things to stack, roll and nest. Encourage curiosity, investigation and help the youngest children to make vital connections. Tried, tested and designed specifically for 0 – 2 year olds.



Making the most of your baby room

IMMERSIVE ENVIRONMENTS, EARLY ART & MESSY PLAY

Enter the exciting immersive zone to discover a wealth of creative and messy materials to mix, mash and stir into exciting concoctions! We'll have a whole host of innovative art materials ready for you to try for yourselves using a range of creative surfaces. Mark make on a large scale, get stuck in at the messy station and discover how to create a versatile immersive environment!



Explore, investigate, discover and make vital connections.

* **Terms and conditions:** 1. This offer is valid until 01/07/2017 and applies to full priced items only. 2. Cannot be used in conjunction with any other offers and is subject to availability. 3. Excludes Apple products. 4. This offer can only be used once per customer. 5. Offer code must be quoted at online checkout, over the phone or on your email/fax order. 6. TTS Group Limited reserve the right to change these terms & conditions on reasonable notice. 7. Offer is only open to customer based in the UK (inc. Channel Islands and Isle of Man).

WIN A SET OF

A4 Illuminated Writing Boards worth £109.95



RECHARGEABLE

This year at Childcare Expo, TTS will be hosting a competition for a chance to win a set of our A4 Illuminated Writing Boards. These four rechargeable boards have writing surfaces that glow, with seven different colour options. Use with any dry wipe pens, but we recommend fluorescent pens for extra effect. Our own TTS brand chalk markers (AR03190) are a great value option. Engage and support reluctant learners, record findings, get creative and see your designs glow!

FOR YOUR CHANCE TO WIN



Just visit Stand G44 or the TTS Learning Location and complete the short survey on the iPad!

An educational and informative seminar programme will be running throughout Childcare Expo Manchester starting at 10.45am and finishing at 3.30pm on both days.

Seminar sessions cost £15 when booked in advance and £21 when booked at the show. All prices include VAT.



Friday 16th June

10.45am – 11.30am: What is this Child trying to tell me – Understanding How and Why Children Communicate through their Behaviour

Cath Hunter, Therapeutic Consultant, Play Therapist and Author, Therapeutic Family Interventions Ltd

This seminar will explore the differences between how adults and children communicate their feelings and explore some of the possible reasons why children behave in certain ways. It will identify strategies to use with young children to gain a better understanding of them and to help them manage their feelings and behaviour.



11.45am – 12.30pm: Thrill, Will, Skill – Letting Children Lead the Learning

Alistair Bryce-Clegg, Early Years Consultant, ABC Does

When it comes to engaging children in the learning process there are three little words that articulate it perfectly for Alistair: Thrill, Will and Skill. If there is no 'thrill' for children in their environment or activity, then they will not have the 'will' to really engage in the learning process. If they don't have the will to engage then they will not acquire the skills that they need to equip them to reach their full potential. 'Thrill' doesn't always have to mean a big event. Thrill comes from children's interest, from finding something however small that makes them want to find out more. If we provide opportunities for thrill and then follow where the interest takes us, that is where the learning lies.



12.45pm – 1.30pm: An update on 30 hours from Childcare Works
James Hemsall OBE, Director, Hemsall's & Childcare Works

As the National Programme Director of DfE's national support contract 'Childcare Works', James will discuss the extended entitlement to 30 hours of childcare, and what it means for you. Spend this seminar learning about what we should all be doing to make sense of it along with examples and ideas from all types of providers across the country. This seminar is subject to change due to the nature of the topic and the information available at the time.



1.45pm – 2.30pm: Is the UK Nursery Market Suffering Post BREXIT blues?
Nick Brown, Associate Director, Christie & Co

Nick reviews some of the most notable events of 2016 such as BREXIT, NLW and the impact of these over the past 12 months on the UK day nursery sector. With the nursery market landscape changing how do nursery owners best position themselves when seeking capital from a Bank to expand, or alternatively if thinking of your retirement plans, how can you prepare your business to achieve the best possible price? If the strategic direction of your business is important to you, this is a must attend seminar.



2.45pm – 3.30pm: Improving quality in the EYFS
Tim Vaughan, Her Majesty's Inspector, Ofsted

An overview of the most up to date Ofsted evidence about improving the quality of the early years. This seminar will provide you with a deeper understanding of how to improve the teaching and learning for children from birth to five, it will also enable you to develop a greater knowledge of how to improve leadership of provision for children in the early years.

Saturday 17th June



10.45am – 11.30am: Meeting the Professional Development Challenge

Michael Freeston, Director of Quality Improvement, Pre-school Learning Alliance

Michael will assess the future of professional development in the early years in light of the Government's workforce strategy. He will consider the training challenges facing the sector as it looks to ensure provision continues to meeting ever-changing regulatory requirements and keeps up to date with best practise developments. Michael will outline innovative new approaches to support and training delivery that aim to ensure professional development provision is tailored to meet individual settings' needs and stays within their training budgets.



11.45am – 12.30pm: Understanding young children's thinking, learning and development – Using your Observation Tool Kit!

Di Chilvers, Advisory consultant in early education, WatchMeGrow

'Children are thrilled and grateful when adults want first to understand them and then to help them' Malaguzzi (1920 – 1994). Wise words but how do we understand and interpret what children are doing and thinking as we observe them in their child-led play and activities? Observation is at the heart of EYFS practice and a Statutory Duty (2.1).

It our key way of assessing children; so, we need to be sure that we have looked carefully, thought about what we have seen and made informed judgements about their progress and next steps.

This seminar will use narrative Learning Story Observations and the Observation Tool Kit to support practitioners in understanding children's development, progress and next steps.



12.45pm – 1.30pm: 1, 2, 3 – Making Maths Matter for Children

Jo Baranek, Lead Early Years Advisor, National Day Nurseries Association

This calculating seminar will identify the numerous ways maths can be used in everyday life within your setting. Jo will introduce new and creative ways offering practical ideas and activities to develop mathematical experience in early years.



1.45pm – 2.30pm: “I AM A SPEAR” – Mental health and wellbeing using the outdoors

Robin Sheehan, Director of Outdoor Therapeutic Interventions and Programmes, eQe OUTDOORS

Examining the importance of mental health in schools and actively encouraging childcare workers and teachers to be empowered, so that they can confidently take charge and have the skills to run outdoor therapeutic interventions successfully.

By examining the possibilities, the training of school staff and what they can proactively and realistically do will help to discover if this can be achieved. Using real schools and real children, the session will explore how to profile children, the time, commitment and cost involved and the impact on data, monitoring, evaluation and reporting for OFSTED. Robin is an energetic and passionate speaker who will describe the techniques from his experience and expertise in Wilderness Therapeutic Approaches.



2.45pm – 3.30pm: Ensuring No Child is left behind – How to Achieve ‘Outstanding’ Practice in the EYFS

Mine Conkbayir, Lecturer and author, NEyTCO

This seminar explores how to nurture children’s creativity and curiosity for learning, in line with their individual dispositions. The session supports being ‘Ofsted-ready’.

It covers:

- What the environment should look like and pitfalls to avoid (over-stimulation/under-stimulation and their effects on cognitive, emotional and physical development)
- How to engage in sustained shared thinking with all children (using the ‘interactions’ acronym)
- How to balance more challenge with less instruction, in line with individual needs
- Re-thinking praise, to better nurture confidence and inquisitiveness in the EYFS.

Attendees can take away packs of information which can be shared with colleagues to assist their reflections on current practice.



Friday 16th June

10.30am – 11.30am: Laying Firm Foundations in Literacy and Communication Skills

Catherine Clark, Early Years Educationalist & Divisional Director, TTS Group

Catherine will share practical, fun ideas relating to Phase One Phonics. She will demonstrate Alice Sharp's delightful Alphabet Bags which offer exciting learning opportunities to enrich and enhance children's language skills. Come along and meet Monty the monster and Petra the panpipe playing panda from Peru!



12.30pm – 1.30pm: Linking Music and Movement to all areas of EYFS

Kim Pott, Director & Trainer, Funky Feet Music

This fully interactive workshop includes a wonderful mix of original movement ideas using songs, chants, story's and dough. Be prepared to have your creative taste buds upgraded and we will empower you to create your own activities using your favourite songs. Participants will take away ideas on how to develop their practice to support children in all areas of EYFS through music and movement.

Wonderfully creative props and teaching aids will be used to enhance this physical development experience. This session will require a small amount of physical participation.

WARNING Be prepared to have fun!



2.30pm – 3.30pm: Bang, Bang! Identify Risks in Early Years using Woodworking

Nicky Edwards, Director of T4Kids and Nursery Owner, T4Kids Ltd

A fun, interactive and hands-on workshop exploring the benefit of woodwork as risky play; presenting the case for it, discussing people's fears and explaining the benefits of woodworking activities for Early Years Children.

Why use real tools? Nicky will present the case for using real tools rather than toys and include an interactive activity handling real tools and identifying the hazards and mitigating the risks involved.

The session will conclude with a creative and fun activity with 12 people of the audience making a creative clock face for display in a typical early years setting.



Saturday 17th June

10.30am – 11.30am: Little Scientists – Let's Investigate

Jo Baranek, Lead Early Years Advisor, NDNA

Ever wondered how science fits into early years? Well pop along to this interactive workshop where you will get hands on experience with simple experiments to try with your children, with everyday items that you will already have access to.

Lets foster our children's explorative nature and create our next generation's Tim Peake and Stephen Hawking.



12.30pm – 1.30pm: The Joy of Learning through Story

Richard O'Neill, Founder, Richard O'Neill Storytelling

This interactive and fun session will allow participants to learn storytelling skills and how to use them in their early years settings. Traditional storytelling allows us to increase communication, develop creativity, speaking, listening and levels of reading and writing as well as helping to increase motivation and self-esteem. It also helps us to promote inclusion and value diversity and most of all have fun with literacy.

Most children love a good story, this workshop will show you how to harness that love of story for the benefit of all within your setting.



2.30pm – 3.30pm: STOMP - Style Body Percussion & Samba Drumming

Ollie Tunmer, Director, Beat Goes On

This workshop will include fun, accessible body percussion rhythm games and samba drumming on authentic Brazilian percussion instruments. The practical nature of this workshop will provide participants with ideas and resources for them take away and try out in their own teaching contexts.



Inspiration Zone

Come along to our popular crafting hour, make an ice cream cone, sun paper plate or try your hand at making your own story stones. In our birth to twos workshop, we'll be creating sensory bottles, ideal for making with your own child.

Friday 16th June and Saturday 17th June

Session 1

Crafting Hour: Ice Cream Cones and Sun Paper Plate

10:30am to 11:30am

Session 2

Beach Themed Sensory Bottle

12pm to 1pm

Session 3

Crafting Hour: Story Stones and Craft Box

1:30pm to 2:30pm

Session 4

Beach Themed Sensory Bottle

3pm to 3:30pm



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visit [twinkl.com](https://www.twinkl.com)



childcare expo

MANCHESTER 2017

**STAR
PRODUCT
AWARD**



Visit the Star Product Award voting station at the show to cast your vote for the product or service you feel is a key, must have item for early years practitioners.

Visitors will be able to choose one item from the nominated list of products and services and everyone that takes part in voting will be automatically entered into a free prize draw.

Prize sponsored



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Save the Date



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